BANGALORE ELECTRICITY SUPPLY COMPANY LIMITED

(Wholly Owned by Government of Karnataka)

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Ph No: 080-22085379

NO: BESCOM/CGM(Proj)/DGM1/AGM-2/ BC-14/2025-26/ Cys-304.

Chief General Manager (Electy).,
Project, Corporate Office
Bangalore-560001

Date 22 DEC 2025

Clarification to the Queries on tender "Providing Project Management Consultancy Services to Energy Department, GoK"

Tender Enquiry No: BESCOM/2025-26/SE0290/Call-2

The Reply/Clarifications to the Pre-bid queries are tabled below and the prospective bidders are requested to note of the same.

Sl. no	Clause Reference / Page No	Description of existing clause	Requested Clarification from the Bidders	BESCOM Reply/Clarifications
1	Tender schedule	Pre-bid meeting: 20-12-2025 at 11:30 hrs Last date for Submission of Technical Bid + Financial Quote: 26-12-2025 at 15:00 hrs	Request you to kindly provide at least 3 weeks' time from the date of issue of response to the pre-bid queries towards submission of the proposals. This shall allow us to come up with a comprehensive proposal showcasing all our capabilities in line with the requirements of the RFP as well as incorporating the response to pre-bid queries that shall be released by the Authority.	Tender condition prevails.

2	Page 13, Clause 9. Pre-Qualification Criteria, A (2a)	a) The Bidder must have successfully completed the consultancy services of at least Two Assignments of providing Project Management support in last 5 years (i.e., FY 2020-21 to FY 2024-25) to any State/Central Government and their undertakings departments / Electrical Distribution Utility in India.	As this RFP is issued for assisting Power Utilities and Energy Department of Karnataka for scope related to project and program management aspects, and to ensure that firms having significant consultancy experience bid for the opportunity, it is requested that the following amended clause shall be considered; a) The Bidder must have successfully completed at least one project /program management consultancy assignment in last 5 years (i.e., FY 2020-21 to FY 2024-25) for p ublic Power Sector Utilities or State Renewable Energy Nodal Agencies, and value of the assignment shall be of at least 1.5 Crs.	Tender condition prevails

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<td><u>3</u></td>
<td>Page 14, Clause 9.

Pre-Qualification Criteria, A (2b)</td>
<td>b) The Bidder should offer and make available all the key professional staff (the "Key Personnel") having the requisite qualification & experience as detailed under and shall be full time employees/ professionals in business unit on the payroll.

Team Leader -01
Sr. Consultant -01 No
Jr. Consultant - 01 No
<table>
<tr><th>Sl no</th><th>Key Professionals</th><th>Qualification</th><th>Working Experience of consulting Services</th></tr>
<tr><td>1</td><td>Team Leader</td><td>B.E/B.Tech /MBA / PGDM /M.Plan /M.Tech</td><td>Minimum 7 Years</td></tr>
<tr><td>2</td><td>Sr.Consultant</td><td>B.E/B.Tech/MBA/PGDM/M.Plan / M.Arch / M.Tech</td><td>Minimum 5 Years</td></tr>
<tr><td>3</td><td>Jr.Consultant</td><td>B.E/B.Tech /MBA/ PGDM/ M.Plan/ M.Arch/ M.Tech</td><td>Minimum 1 Year</td></tr>
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<td>It is requested that the experience level of Key Personnel shall be increased to 10, 7 and 5 years respectively to deliver the prescribed scope of work through resources having considerable sectoral Experience and competence.</td>
<td>Tender condition prevails</td>
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4	Page 14, Clause 9. Pre-Qualification Criteria, B(3)	The Bidder should have achieved minimum annual turnover of Rs 1.55 crs in each of the last 3 (three) financial years (i.e., FY 2021-22 to FY 2023-24)	It is requested that the prescribed minimum annual turnover shall be increased at least to INR 250 Crs to ensure that firms having significant consultancy experience bid for the opportunity.	Tender condition prevails
5	Technical Evaluation Criteria under Quality and Cost Based Selection (QCBS), Page 16, 1(A)	The Consultant must have successfully completed the consultancy services of at least Two Assignments of providing Project Management support in last 5 years (i.e., FY 2020-21 to FY 2024-25) to any State/Central Government and their undertakings departments /Electrical Distribution Utility in India. Scoring Criteria: a. Two Assignments: 25 Marks b. Above Two Assignments: 30 Marks	It is requested to consider completed or ongoing project/program management consultancy assignments with public Power Sector Utilities or State Renewable Energy Nodal Agencies in last 5 years (i.e., FY 2020-21 to FY 2024-25), and each of such assignment shall be of value at least 1.5 Crs; • Up to 2 Projects - 15 Marks • 2-4 Projects - 20 Marks • 5 or more Projects - 30 Marks Documentation may include work order/ Letter of Award /Completion Certificate /Auditor certificates w.r.t receipt of 90% of payment.	Tender condition prevails.

6	Technical Evaluation Criteria under Quality and Cost Based Selection	Team Leader (1 No.) - Minimum of 7 years of consulting experience in the Energy/Infrastructure sector. Minimum Education Qualification – B.E/B.Tech/ MBA /PGDM/M. Plan/ M.Tech. Scoring Criteria: a. Minimum 7 years -10 Marks b. Above 7 years -15 Marks	It is requested to amend minimum years of consulting experience as 10 years in energy/infrastructure sector-5 marks. Minimum educational qualification shall be amended as B.E/B.Tech with Master's degree in Power or Renewable energy domains/MBA/PGDM – 5 marks. Work experience are required in the following areas- 5 marks. 1. Formulation of policies and regulations for power sector and renewable energy domain and associated implementation guidelines for States. Sizing and structuring of PPP projects in Power/Renewable energy sector. 2. Project management and implementation of various State and Central level schemes and programs 3. Supporting in preparation of RFP/EOI/tenders in Power/Renewable energy sector and handling end to end bid process management services 4. Review of various	Tender condition prevails.

			Policies/Regulations/Guidelins issued by Central Government from time to time and suggest new projects and programs for adoption in State. 5. Review of power procurement routes of the State Utilities and cost implications Total- 15 marks	
7	Technical Evaluation Criteria under Quality and Cost Based Selection (QCBS), 2, Page 17	Sr. Consultant (1 No.)– Minimum of 5 years of consulting experience in the Energy /Infrastructure sector. Minimum Education Qualification – B.E/B.Tech/ MBA/ PGDM/M. Plan/M. Arch/M.Tech Scoring Criteria: a. Minimum 5 years - 10 Marks b. Above 5 years - 15 Marks	It is requested to amend minimum years of consulting experience as 7 years in energy/infrastructure sector- 5 marks. Minimum educational qualification shall be amended as B.E/B.Tech with Master's degree in Power or Renewable energy domains /MBA/PGDM- 5 marks. Work experience are required in the following areas- 5 marks. 1. Investment promotion and facilitation in Energy /Infrastructure sector. 2. Market research and out reach activities for scouting new projects in growth areas. 3. Supporting Government department's participation in various events, workshops, roadshows and seminars.	Tender condition prevails.

			4. Liaising with global industry bodies, business councils, Embassies etc. to promote and facilitate investment opportunities. Total-15 marks	
8	Technical Evaluation Criteria under Quality and Cost Based Selection	Jr. Consultant (1 No.)– Minimum 1 year of Consulting Experience. Minimum Education Qualification – B.E/B.Tech/ MBA/ PGDM/ M.Plan/M.Arch/ M.Tech Scoring Criteria: a. Minimum 1 year - 5 Marks. b. Above 1 year - 10 Marks	It is requested to amend minimum years of consulting experience as 5 years in energy/infrastructure sector- 5 marks. Minimum educational qualification shall be amended as B.E/B.Tech with Master's degree in Power or Renewable energy domains- 2.5 marks. Work experience are required in the following areas- 2.5 marks. 1. Program management experience in Power/Renewable energy domain 2. Experience in review and drafting Policies and regulations in 3. Power/Renewable energy domain 1. Project management and implementation of various State and Central level schemes and programs	Tender condition prevails.

9	Technical Evaluation Criteria under Quality and Cost Based Selection (QCBS), 3. Financial Capabilities, Page 17	The Bidder should have achieved minimum annual turnover of Rs 1.55 crs in each of the last 3 (three) financial years (i.e., FY 2021-22 to FY 2023-24) Scoring Criteria: a. Rs.1.55 crore to Rs. 2 Crores - 5 Marks b. Above 2 Crores - 10 Marks	It is requested that the prescribed minimum annual turnover shall be increased at least to INR 250 Crs to ensure that firms having significant consultancy experience only bid for the opportunity. Scoring Criteria: a. Rs.250 to 350 Crores - 3 Marks b. Above 350 Crores upto 450 Crs- 6 Marks c. Above 450 Crs- 10 Marks	Tender condition prevails.
10		General	We wish to clarify to you that – Notwithstanding anything to the contrary, kindly note that we do not provide any legal services directly or indirectly since we are not permitted to provide the same. Our scope is limited to technical/commercial aspect and our services will not include provision of any legal services or legal advice. No work performed by our employees shall be construed as legal service/legal advice.	Tender condition prevails.

(Syed Manzoor Hussain)
Chief General Manager (Ele)
Projects, BESCOM.